

# Introduction To Managing Commodity Price Risk

## **Objectives**

During this programme, participants will

- Identified where corporates are exposed to commodity price risk
- Quantified the consequence of not hedging
- Seen how commodity futures work
- Understood how swaps and options can secure profit margins
- Covered how markets can be arbitrated to generate cheaper funding or higher yields

## **Training Methodology**

The programme is highly interactive and it will encourage participation through exercises and group work that the delegates will solve individually or in small workgroups.

## **Who Should Attend?**

This programme is designed for

- Relationship Managers
- Credit Officers
- Corporate Treasury staff

## **Course Duration**

1 Day: 0900 - 1700

# Introduction To Managing Commodity Price Risk

## Identifying Commodity Price Risk

- Identifying and quantifying commodity price risk
  - Commodities as an asset class (GSCI / MSCI)
  - The drivers behind spot commodity prices
  - How to quantify price exposure in a corporate client
  - Commodities in the context of the Mashreq footprint

**Exercise:** Create a commodity hedging opportunity checklist

## Commodity Futures

- Commodity Futures
  - The mechanics of the commodity futures markets:
    - LME, NYBOT
    - The settlement process
    - Understanding standardized contracts
    - Margin calls
  - Using CCRV in Bloomberg

**Video:** the working of the New York Board of Trade (NYBOT)

**Exercise:** Margin calls on a futures contract

## Commodity Swaps and Options

- Commodity Swaps and Options
  - The uses of swaps and options to provide flexible hedging alternatives
  - The importance of payoff diagrams
  - Suitability and appropriateness when dealing with options
  - Strategies to reduce option premium

**Exercise:** Mini case studies to identify suitable hedging strategies based on a client's opinion

## Understanding Market Dynamics: Metals

- Focus on Metals
  - Precious
    - Gold, silver, platinum, palladium
    - Uses in the retail and commercial markets
  - Base
    - Copper, aluminium, tin, nickel
  - Steel markets
  - Cross currency gold swaps
  - Metals as an asset class
  - Structured Inventory Product and off balance sheet financing
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**Video:** Workings of the London Metal Exchange (LME)

**Exercise:** Mini case studies involving metal price risk

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## Understanding Market Dynamics: Energy

- Crude Oil
  - Quantifying the consequences of not hedging
  - Price Drivers
  - Exploring oil distillates
- Crack spreads

**Exercise:** Looking at crack spreads

## Commodity Investments

- The rationale for investing in commodity-linked assets
  - Range accrual notes
  - Bullish notes

Exercise: Mini case studies involving commodity positions

## Course Review And Close